

TOSHIBA

Leading Innovation >>>



2011 Q2 IP Systems Shipped

Toshiba Consistently Ranked in Top 5

Toshiba's Telecommunication Systems Division rank's at the top for IP Sites/Systems shipped in Q2 2011, capturing 10.8% market share.*

Toshiba's line of IPedge™ and Strata® CIX™ family of IP telephone systems provide the best of both world solutions for any sized business. Customers can choose pure IP or converged IP solutions that meet their business needs. Our systems and our suite of unified communications and call center solutions continue to win industry awards! In fact, Toshiba's corporate strength, stability and reliable technology are some of the many reasons small to medium businesses, networked enterprises, government agencies, and call centers, choose Toshiba telephone systems for their communication needs.

Rank	Manufacturers	Total	% Share
1	Avaya	7,485	23.8%
2	Asterisk	3,867	12.3%
3	Cisco	3,855	12.2%
4	Mitel	3,645	11.6%
5	Toshiba	3,406	10.8%
6	Panasonic	3,018	9.6%
7	Vertical Networks	1,904	6.0%
8	NEC	1,636	5.2%
9	ShoreTel	869	2.8%
10	Iwatsu	333	1.1%
11	Digium	306	1.0%
12	Samsung	206	0.7%
13	Microsoft	195	0.6%
14	Siemens	99	0.3%
15	Alcatel	67	0.2%
16	Aastra	62	0.2%
17	HP/3Com	26	0.1%
	Others	493	1.6%
Grand Total		31,472	100.0%

IP PRODUCTS
For An IT WORLD

www.telecom.toshiba.com

*Source: T3i Info Track, New IP Sites/Systems 2011